Success Story

A model that drives value for organizations and their strategic goals

BACKGROUND

CENTERONE SURGERY CENTER

Jacksonville, Florida

CenterOne, a leading physician-owned, multi-specialty outpatient surgery center in North Florida, was introduced to The Resource Group by a satisfied executive from a Resource Group participant. CenterOne had struggled to gain competitive pricing from their existing supply chain solution due to their lack of size and spend. The Resource Group's model offers one price for all and was able to deliver a level of value they previously could not access.



THE PROCESS

1

INTRODUCTION OPPORTUNITY ANALYSIS

-3

FINALIZE CONTRACT

4

VALUE DELIVERY

RESULTS

The Resource Group's portfolio and change management model delivered significant results, yielding remarkable financial value, fully delivered in 120 days.

\$9.5M

Analyzed Annual Spend

94%

Exact Match PPI

10%

Annual Savings



Annual Savings

"Our partnership with The Resource Group has brought substantial added value through significant cost savings as well as increased product offerings to help meet the needs of my surgery center. Their analytical tools provide insight into our operations allowing us to continue to improve efficiencies as well as expand our capabilities. They operate in a team-focused environment enabling our partnership with them to be a growing part of our success."

Robert HaenExecutive Director



Listen. Innovate. Implement.®